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# NEWSLETTER

*A way to stay in touch*

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## This Year's Challenges

*The 2017 just ended was a very interesting year for the Naicon group. The company has achieved very positive financial results, acquiring significant market shares.*

*2018 promises to be an year of consolidation and further development.*

*First of all because it represents an important step in the company's history.*

*In fact, it is the 40th anniversary of its foundation, which the Group is preparing to celebrate properly, through:*

*\* the consolidation of customers and partners in Italy*

*\* the expansion of the foreign market, through agreement with international partners.*

*The assumptions are all there, confirmed by the positive trend of last quarter of the year just ended.*

## New 2018 Catalog

The new 2018 Catalog is now available. It contains all products currently in production, including the new series, such as Polaris at PF1, Pure, Sirius, Flexible 6kVA and 10kVA, and the improved ones, like Mission and Tri-One. All Elsist products at a glance. The Catalog will be soon issued on our website.

## Success story: Elsist selected by Marconi Express project

Elsist has been selected to provide its own UPS in the Marconi Express project, also known as Bologna people mover.

The Marconi Express is an automatic and electric powered urban public transport system that will connect the "Guglielmo Marconi" airport with the "Bologna Centrale" railway station, on a 5km long route that will be covered in about 7 minutes. Elsist will supply three-phase UPS of its Polaris series at 15kVA, 20kVA and 30kVA for system's protection.



"We are pleased to contribute with our products to the completion of the infrastructure of this important project for the city of Bologna - says Silvano Valeri, Italy Sales Manager, Industry sector - and to have been selected because our products meet the requirements for critical applications, both for their reliability and for economic terms. "



## New Flexible series at 6kVA and 10kVA

The range of single-phase Flexible series, configurable in rack or tower execution, with On-line double conversion technology, is now expanded with the introduction of the new models at 6kVA and 10kVA with DSP technology (Digital Signal Processor) and with a power factor equal to 0.9.

The products are equipped with USB communication ports, RS232 and parallel port. They are also available with an Intelligent slot for SNMP (optional) or Relay card (optional), and a EPO contact. The Flexible series is ideal for protecting critical loads that require continuous, high quality voltage, with mains/battery transfer time equal to zero.

